

## Shelton Vance

---

**From:** Eric Monske <emonske@caldwelltanks.com>  
**Sent:** Wednesday, November 25, 2020 4:48 PM  
**To:** Chad Wages  
**Cc:** Shelton Vance; Kesha Buckner; Joey Deason; Howard Young; l.feduccia@cmu.com; m.reed@cmu.com  
**Subject:** RE: Elevated Tank - currently out to bid

**CAUTION! External Content. Please use caution when opening attachments and links. Do not provide your username and password if requested.**

Chad,

That is very disappointing to hear for all involved. Eliminating competition will cost the owner and ultimately the end user's hundreds of thousands of dollars. We are one (1) of four (4) contractors in the entire country that are qualified to build this tank. The fact we won't be able to participate in the bidding process will be communicated to our competitors which will likely drive down the competitiveness on the pricing. We are subscribed to all of major National Reporting Sources that alert us to Bid Advertisements throughout the country and the advertisement for this project wasn't discovered by any of those sources. Further, the bid advertisement was published a total of (6) days before the mandatory pre-bid was held which isn't a whole lot of time.

We would like to ask for these issues to be reconsidered. The bidding documents clearly states the Madison County Board of Supervisors reserves the right to waive any informalities. The board can exercise this right to waive the informality of us not attending the pre-bid meeting and the fact that our concrete form system is 4'-12' instead of the currently specified 6'-12'. As you stated earlier in this email the pour height is nothing more than an ascetics issue. Unfortunately we deal with the form issue all the time due to the fact a couple of our competitors have a pretty successful campaign targeting 4'-12' forming systems as a means to eliminate competition, when at the end of the day it only adds a few horizontal lines throughout the entire height of the shaft.

I may have overlooked it in the bidding documents but what funding sources are involved with this project?

Thank you,

**Eric W. Monske** | Sales Manager - Water  
Caldwell Tanks, Inc | 4000 Tower Road | Louisville, KY 40219  
o: (502) 964-3361 | c: (937) 402-7059 f: (502) 966-8732



---

**From:** Chad Wages <cwages@civil-link.com>  
**Sent:** Wednesday, November 25, 2020 3:04 PM  
**To:** Eric Monske <emonske@caldwelltanks.com>  
**Cc:** Shelton Vance (shelton.vance@madison-co.com) <shelton.vance@madison-co.com>; Kesha Buckner <Kesha.Buckner@madison-co.com>; Joey Deason <jdeason@madisoncountyyeda.com>; Howard Young <h.young@cmu.com>; l.feduccia@cmu.com; m.reed@cmu.com  
**Subject:** FW: Elevated Tank - currently out to bid

Mr. Monske,  
Per the email below from the Contract Owner/Utility Owner/Mega Site Owner the mandatory prebid requirement will not be waived. The team also prefers to have the tank match the existing Nissan Elevated Tank which is in close proximity.  
Thank you for your interest.

Chad A. Wages. P.E.  
Engineering Manager  
Civil-Link

---

**From:** Kesha Buckner <Kesha.Buckner@madison-co.com>  
**Sent:** Tuesday, November 24, 2020 2:23 PM  
**To:** Chad Wages <cwages@civil-link.com>; Shelton Vance <Shelton.Vance@madison-co.com>; Timothy Bryan <tim.bryan@madison-co.com>; Joey Deason <jdeason@madisoncountyyeda.com>  
**Cc:** l.feduccia@cmu.com; Howard Young <h.young@cmu.com>; m.reed@cmu.com  
**Subject:** RE: Elevated Tank - currently out to bid

Chad,

Since the advertisement stated "A Mandatory Pre-Bid " the vendor will not be allowed to participate in the bidding process.

Thanks,

***Kesha Buckner***

MADISON COUNTY BOARD OF SUPERVISORS  
Administrative Assistant/Purchase Clerk  
146 West Center Street  
P.O. Box 608  
Canton, MS 39046  
(601) 790-2590 (BOS office)  
(601) 855-5534 (direct)  
Email: [kesha.buckner@madison-co.com](mailto:kesha.buckner@madison-co.com)

---

**From:** Chad Wages <cwages@civil-link.com>  
**Sent:** Tuesday, November 24, 2020 2:12 PM  
**To:** Shelton Vance <Shelton.Vance@madison-co.com>; Timothy Bryan <tim.bryan@madison-co.com>; Joey Deason <jdeason@madisoncountyyeda.com>

Cc: Kesha Buckner <[Kesha.Buckner@madison-co.com](mailto:Kesha.Buckner@madison-co.com)>; [l.feduccia@cmu.com](mailto:l.feduccia@cmu.com); Howard Young <[h.young@cmu.com](mailto:h.young@cmu.com)>; [m.reed@cmu.com](mailto:m.reed@cmu.com)

Subject: Elevated Tank - currently out to bid

**CAUTION!** *External Content. Please use caution when opening attachments and links. Do not provide your username and password if requested.*

Shelton / Joey / Howard

I have received today in the mail the attached letter and supporting documents from Caldwell Tank.

Caldwell did NOT attend the Mandatory Pre-Bid meeting. They did not see the advertisement in time to attend.

They are requesting they be allowed to bid the tank and they are requesting a change in the tank requirements.

The requirement change is regarding the finished look of the tank. We modeled the tank specifications after the Nissan Tank so that they would look alike.

Caldwell uses a different forming system that creates a 3 x 4 pattern in the concrete form. The Nissan Tank is a 6 x 12 form pattern.

This is strictly aesthetic issue.

We have as you recall extended the bid date on the tank from December 1 to December 8 by addendum

Please let me know

- 1 - can we or should be allow them to bid since they missed the mandatory prebid
- 2 - if we let them bid, we will have to allow the specification change.

Your thoughts

Chad

Thanks

Chad A. Wages, P.E.  
Civil-Link

137 Executive Drive Suite F  
Madison, MS 39110

5779 Getwell Road, Bldg B  
Southaven, MS 38672

[cwages@civil-link.com](mailto:cwages@civil-link.com)

O. 662-510-2169

F. 662-510-2197

M. 601-259-3662

